

Business Resilience Checklist

Plan ahead. Stay steady. Strengthen your foundation.

Financial Spring Cleaning

- [] Review all current subscriptions and cancel unused tools or services
- [] Evaluate software and platforms for lower-cost or free alternatives
- [] Audit monthly business expenses and flag any waste
- [] Renegotiate vendor contracts or explore new providers
- [] Create a simplified monthly budget that reflects current goals

Cash Flow Management

- [] Send invoices immediately upon delivery of work or service
- [] Set up an early-payment incentive for clients
- [] Automate a monthly transfer to a business savings or emergency fund
- [] Build a simple cash flow forecast (use a spreadsheet or online tool)
- [] Prioritize profitability over aggressive growth initiatives

Customer Retention

- [] Reach out to past or current clients to maintain connection
- [] Develop a value-add offer (bonus, checklist, guide, or access)
- [] Create a short email or content series that keeps you visible

- [] Offer flexible options like payment plans or pause features
- [] Ask for feedback and listen for ways to improve or simplify offers

Forward Planning

- [] Build a 3-6 month financial reserve or runway
- [] List core offers or services that are most profitable and dependable
- [] Revisit and streamline systems and workflows
- [] Explore at least one passive or scalable income stream
- [] Set aside time quarterly to review financials and customer engagement