

# **Business Resilience Checklist**

Plan ahead. Stay steady. Strengthen your foundation.

## **Financial Spring Cleaning**

- [ ] Review all current subscriptions and cancel unused tools or services
- [ ] Evaluate software and platforms for lower-cost or free alternatives
- [ ] Audit monthly business expenses and flag any waste
- [ ] Renegotiate vendor contracts or explore new providers
- [ ] Create a simplified monthly budget that reflects current goals

### **Cash Flow Management**

- [ ] Send invoices immediately upon delivery of work or service
- [ ] Set up an early-payment incentive for clients
- [ ] Automate a monthly transfer to a business savings or emergency fund
- [ ] Build a simple cash flow forecast (use a spreadsheet or online tool)
- [ ] Prioritize profitability over aggressive growth initiatives

### **Customer Retention**

- [ ] Reach out to past or current clients to maintain connection
- [ ] Develop a value-add offer (bonus, checklist, guide, or access)
- [ ] Create a short email or content series that keeps you visible

- [ ] Offer flexible options like payment plans or pause features
- [ ] Ask for feedback and listen for ways to improve or simplify offers

#### **Forward Planning**

- [ ] Build a 3-6 month financial reserve or runway
- [ ] List core offers or services that are most profitable and dependable
- [ ] Revisit and streamline systems and workflows
- [ ] Explore at least one passive or scalable income stream
- [ ] Set aside time quarterly to review financials and customer engagement